

TIPS FROM THE COACH:

GOOD HEALTH IS A GOOD BARGAIN

EdmoLift has promoted preventive health care for our personnel for almost a year. All personnel are offered good, traditional company medical care in collaboration with the Ecolifenet company, which includes regular advice and contact with a doctor.

But since lifestyles are a decisive factor in maintaining health, comprehensive health check-ups complete with EKG, fitness tests and other testing are provided in addition to relevant medical care.

This results in a personal health profile, linked to suggestions for a healthier lifestyle and health-promotion measures. Thanks to practical, personal support from Ecolifenet, we are then offered help to live a better, healthier life.

In addition, we have chosen to offer subsidised massage and activities such as bowling and indoor bandy (floorball). Everybody who wants to can receive activity support to start fitness training etc.

In times with an increasingly tough labour market, it is important to have health personnel at the same time as competence is decisive for competitiveness.

This means that preventive care is a

cheap form of insurance for the future, for the company. In addition, life at work is more pleasant when everybody feels a bit better.



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An electric revolution

After more than three years of development work, EdmoLift will introduce the UC-60 in 2009. This is a platform for a new versatile control system, which will replace around 60 different electric control units that have been used in our products.

The UC-60 will be available in our entire product range, and has a unique, user-friendly interface that makes it easy to retrofit various accessories.

The UC-60 makes it possible to remove a difficult bottleneck in manufacturing our lifting platforms, which will lead to shorter delivery times. In addition, we expect to achieve improved quality, and more efficient maintenance of both standard products and specially configured lifting platforms.

We are convinced that with the help of the UC-60, we will be able to further develop our products, with a focus on our customers' needs and requirements.

New CAD system

Using Inventor, the new three-dimensional CAD system, it will be considerably easier for EdmoLift's customers to see an advance presentation of the specific product they have ordered.

Inventor makes it easy for EdmoLift's engineers to prepare three-dimensional models which then form the input material

for the design drawings that are then passed on to the production department.

"It is much easier to develop products and it makes working on the drawing board is much quicker," says Leif Johansson, who emphasises that both training and practice will be needed before the new drafting tool can be fully utilised.



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Just a minute



Christina Andersson:

When did you arrive at EdmoLift?

"I used to work with EdmoLift's present managing director, Anders Wahlqvist, at Z-lyften in Katrineholm. When EdmoLift started its sales company in Katrineholm, I was asked if I was interested. That was in 1989."

What tasks did you have at that time?

"From the beginning, I worked in the office. But as EdmoLift grew and developed, I went to various courses in economics etc., which increased my area of responsibility. You could say that EdmoLift has formed my career."

How long did you stay at Katrineholm?

"When the marketing department moved to Härnösand, I became the manager of EdmoLift's office in Metz in France. That was a rewarding experience."

But you are home again now!

"Yes, I was offered a position as the central accounts manager at EdmoLift. I now commute between the job in Härnösand and my family in Katrineholm."

You will soon have been at EdmoLift for twenty years. What are your best memories?

"This is a company which is constantly on the move. And I have enjoyed all my time here."

What book are you reading now?

"I always read a lot. Right now, it is Camilla Läckberg's 'The German Child'."

Correct solutions for French lifts



Thanks to EdmoLift Solutions, the newly started sales company, it will be easier for EdmoLift's customers in France and Belgium to find the correct lifting platform, if they want either a standard product or a customised solution.

Daniel Rundén has almost 20 years' experience of EdmoLift's products. He knows the entire manufacturing process, he knows all the advantages that a lifting platform offers and he knows what customers want. After a period working in Australia, and then being employed by General Electric, he has now chosen to further his career by being EdmoLift's extended arm in France and Belgium.

"When I was at General Electric, I met Jerome Laermans from Belgium," Daniel said. "We worked well with each other, and started to think about setting up a company together."

The solution was EdmoLift Solutions, which is a sales company that only works with items from EdmoLift in its product range. And since Jerome's mother tongue

is French, it felt natural to focus their activities on France and Belgium.

"In the old days, it was not easy for our customers to find quick help in customising products," says Daniel. "But we are going to see to that now!"

EdmoLift Solutions is owned by Daniel Rundén, Jerome Laermans and EdmoLift AB.

With offices in Uppsala and strategic locations in France and Belgium, EdmoLift Solutions has had a flying start for its operations.

They collaborate with a number of retailers in both countries and are now working intensely on reaching a wider market. Both standard products and flexible solutions for everything from the motor industry to brewers are on the agenda.

"Our job is to make ourselves visible and guide our customers to the right product", Daniel Rundén sums up.

For further information, please visit www.EdmoLiftsolutions.com